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Venture Deals is a must-read for any entrepreneur thinking about starting, or currently running, a venture-backed company. It might take you a bit longer to read (it took me several months which is A LOT higher than the average time it takes me to read a book), that most business books, because of the

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Brad is a writer and speaker on the topics of venture capital investing and entrepreneurship. He's written a number of books as part of the Startup Revolution series and coauthored Venture Deals: Be Smarter Than Your

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